## Kona Folding Arm Awnings Quoting Best Practice

When deciding on where to fit your awning, there are a couple of things that need to be considered to ensure a successful installation. This includes checking for the following:

## Checklist

- Measure width and drop of where the awning is to be installed
- Ensure there are no obstructions that could interfere with the installation and operation of the awning. Consider things such as light fittings, doors, spouting pipes, power lines, posts etc
- Select the right model for the customers' requirements
  - Kona Classic
  - Kona Design
  - Kona Cross-Over
  - Kona Rise
  - o Kona Semi-Cassette
- Select awning colour and fabric to be used
- Choose your operating option; either Crank Handle or Automation
  - o If crank handle, select the length of handle required
  - If Awning is automated, select the motor required. You will need to ensure that you select the motor positioning ensuring there is power accessible to that side.
- Select remote control and any wind/motion sensor options (Only required if awning is automated)
- Add on any extra options that the customer may want. These options include:
  - Roller Valance
  - Telescopic Arms
  - Pitch Control
  - o Rain Hood

(Ensure you check your pricing pages to ensure options are available with the model selected previously. If they are not available, you may need to change your model selection)

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